

# Rochester Area Chapter NYSCAR

## February 2026 Newsletter

Volume 18 | Issue 1



## President's Message

### From the Desk of Pete Gillett, 2026 RAC NYSCAR President:

NYSCAR Rochester is off to a strong start in 2026.

We launched the year with our opening Kick-Off at the Genesee Valley Club in January, setting the tone for collaboration, deal flow and continued growth within our Commercial real estate community. Our next luncheon at Buckingham Properties' Tower280 followed with great attendance and meaningful engagement — a clear sign of the strength and momentum within our Chapter.

I also attended the NYSCAR State meeting in Albany, where we discussed several new initiatives, advocacy updates and strategic priorities that will positively impact our members locally. There are some exciting developments ahead, and we'll be rolling those out in the coming weeks.

As we move through 2026, our focus remains clear:

- Deliver valuable programming
- Strengthen member relationships
- Support advocacy efforts at the State level
- Continue elevating the Rochester CRE market

We will also continue incorporating "Haves & Wants" into each meeting. If you're a Broker, come prepared with active requirements or new listings. If you're a service provider/Affiliate member, we'll continue offering a 30-second opportunity to share your goods or services. These quick updates consistently generate connections and business opportunities within our Chapter.

Appreciate everyone who has shown up, engaged and helped drive the energy so far. We're just getting started!

## Call for Nominations for NYSCAR's REALTOR® of the Year

The New York State Commercial Association of REALTORS® (NYSCAR) is looking for nominations for their NYS REALTOR® of the Year, which recognizes an outstanding active member of NYSCAR. [Download the qualifications and application form to submit your nominee.](#) The deadline for nominations is May 1, 2026.

## Professional Development Classes Still Offered Online for \*FREE\* by NYSCAR Get Your CE Credits for FREE!

FREE online education from NYSCAR for CE Credits is still available!

Offerings can be found on the [RAC NYSCAR website](#). Go to "Resources and Tools" on the drop down menu and select "Professional Development" for the latest classes.

[Download the CE Credits Requirement document](#) to keep track of your continuing education.

## Help Cut Red Tape Across New York Governor Hochul Announces EXPRESS NY

Governor Kathy Hochul has announced the launch of EXPRESS NY, a new statewide effort to make government work better by tackling outdated and burdensome regulations, policies, and practices that stand in the way of delivering for New Yorkers.

Governor Hochul wants to hear from New Yorkers directly on their ideas on cutting red tape and making government work better. **The State has launched a new portal for New Yorkers to identify regulations, policies, and practices that add unnecessary process, undue burden, or are simply out of date.** [Read more](#)

## Our Next Event is March 12, 2026

[NBT Bank](#) will be our host along with [Donohoe Management](#) and [LeChase Development Services](#) for our next luncheon on March 12. The Constant Contact/Eventbrite invitation will go out on Thursday, February 26. All are welcome. See you there!

## We Still Have Several Dates Available to Host a Monthly Event

Any RAC NYSCAR member in good standing may host an event. Event timing is flexible. Your event can be a lunch, breakfast or a cocktail/networking event. Typically, events are the second Thursday of every month but the day may be changed to accommodate the host.

To reserve a date, contact Event Co-Chairs [Laura West](#) and/or [Colleen Wightman](#).

[Download RAC NYSCAR's 2026 Events Calendar](#) (Always a work in progress)

## SAVE THE DATE! RAC NYSCAR's Golf Tournament July 14, 2026



**From the Desk of Scott DeVinney, 2026 Golf Chair:**

Be sure to mark your calendars for our 25<sup>th</sup> Annual Golf Tournament on July 14, which will be held, once again, at [The Links at Greystone](#) in Walworth, NY.

More details and registration along with Sponsorship information will be available soon.

If you'd like to join us on the Golf Committee to assist in putting together this great event, [please contact me.](#)

**SAVE THE DATE!**  
**RAC NYSCAR's 25<sup>th</sup> Annual Awards Gala November 19, 2026**

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**Award Nominations are Open!**

You don't want to miss our premier event of the year! Come celebrate with us on November 19 as we present our awards to honor colleagues in our Rochester community who have achieved outstanding Commercial real estate accomplishments in 2026.

**Awards Criteria and Nominations:**

- Any RAC NYSCAR member in good standing may nominate a colleague for an award. See the criteria required for each award by downloading [Awards and Detailed Criteria](#).
- Nominations have just opened. [Click here to make your nomination.](#)

If you have any questions or wish to be a part of the Awards Gala Committee (all are welcome!), [please contact Tom Latta, Awards Chair.](#)

**Reminder!**  
**Update Your Profile on the RAC NYSCAR Website**

Another friendly reminder to update your [RAC NYSCAR website](#) profile to confirm all your information is correct. It's a good practice to ensure the State has your contact information correctly. You may also download a photo and bio. [Click here for step-by-step instructions to update your Member Profile.](#)

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**Please forward our Newsletter to any professional in the Commercial Real Estate Community. New members and guests are always welcomed and encouraged.**



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