



New York State Commercial Association Of Realtors

Western New York Chapter

BRINGING COMMERCIAL REAL ESTATE PRACTITIONERS TOGETHER

RESERVE NOW

Thursday, March 21st

BREAKFAST MEETING

8:30 - 10:00 am

Tax Grievance Panel

MODERATOR



In This Issue

[NYSCAR Website](#)

[WNYSCAR Event
Calendar](#)

President's Message

I'm excited to serve as WNYSCAR's Chapter President and look forward to working toward its continued success.

Sincerely,
Joseph Jacobi Jr.
WNYSCAR
2023/2024
Chapter President

OUR MISSION

WNY NYSCAR brings commercial real estate related practitioners together to provide education, networking opportunities and develop community awareness.

[Join Our Mailing List](#)

WNYSCAR ANNUAL ACHIEVEMENT AWARDS

ELIGIBILITY CRITERIA

To be eligible for consideration to win a WNYSCAR Annual Award, applicants must be Members of the WNY Chapter in good standing for the full calendar award year, i.e.; to win a 2025 award, applicants must be WNYSCAR Members from January through December of 2024.

**PETER ALLEN
WEINMANN**
Managing Attorney
Law Offices of
Wolfgang & Weinmann

Mr. Weinmann has been successfully representing corporate, industrial and high-end residential taxpayers challenging their tax assessments since 2000. He has litigated thousands of cases throughout the 12 counties of WNY and has saved property owners millions of dollars.

A practicing attorney for over 34 years, Mr. Weinmann has been recognized for his professional achievement in Super Lawyers Magazine and Business First's Legal Elite.

Mr. Weinmann received his undergraduate degree from Case Western Reserve University, with his junior year spent at the University of Sussex in Brighton, England.

He received his law degree from Benjamin N. Cardozo School of Law, Yeshiva University. He also possesses a Master in Public Administration from the Harvard Kennedy School.

Upon graduation from law school, Mr. Weinmann held a judicial clerkship with the New York State Supreme Court Appellate Division, Fourth Department in Rochester, NY. Before entering private civil practice, he was a prosecutor for 10 years in the Erie County District Attorney's Office before being promoted to the Special Victims Bureau. He culminated his criminal practice as Chief of Narcotics in the District Attorney's Office and Special Assistant U.S. Attorney in the Western District of New York.

**Establish your
WNYSCAR
Membership Now**

Non-Member
Monthly Meeting Attendance
will be charged a fee of \$25.00

Monthly Meeting Attendance
is free with
Paid 2024 Membership

Contact Staci Fecura
SFecura@NYSAR.com

**Submit Your
2024 Membership Renewal
Documents Now**

**CONSIDER JOINING
WNYSCAR**

Download a Membership Application

[HERE](#)

DID YOU KNOW..

All licensed Real Estate and Appraisal Members are eligible for reimbursement from WNYSCAR for continuing education courses?

Take a qualifying course, submit proof of payment and a copy of your Certificate of Completion and the Chapter will reimburse you up to \$30 per year.

Contact Eric Tudor
ETudor@TudorCollinsCRE.com
for more information

**MEMBERSHIP IN
WNYSCAR**

Is individual and includes the cost of Monthly Breakfast Meetings. Non-Members are subject to fees for meetings and events.

**INTERESTED IN BEING
A WNYSCAR MEETING
SPONSOR?**



MICHAEL J. HUGHES
Member / Manager
Law Offices of
Michael J. Hughes, PLLC

A lifelong Buffalo resident, Michael Hughes has represented commercial and high-end residential property owners as well as municipalities across New York in real property tax cases for over 30 years.

Mr. Hughes has also handled hundreds of commercial cases for the City of Buffalo, Town of Cheektowaga and surrounding towns. His extensive experience representing municipalities has provided him with an invaluable perspective on all aspects of these cases; a perspective that is highly & uniquely beneficial to the private property owners he represents.

Mr. Hughes earned his Juris Doctor degree at the University at Buffalo School of Law and was admitted to the New York State Bar in 1984. He is a past Chairman of the Erie County Bar Committee on Tax Assessment and Eminent Domain. He has lectured extensively on this topic to owners, realtors and other attorneys, many of whom reach out to him on a regular basis on behalf of their clients.

*"Sponsoring and presenting at a WNYSCAR meeting led to several new, direct opportunities for our business. It is a cost-effective way to reach decision makers across the commercial real estate industry in our region."
- Montante Solar*

**\$200 Breakfast Meeting
Sponsorship Cost
Includes:**

3-Minute presentation of
company/product/service to the
who's who of WNY
commercial real estate

Company name or logo displayed on
meeting invitations and email
distributions with link to your
company website

Opportunity to distribute
company/product/service flyers,
information or gifts

Contact
Sponsorship Chair
David Tytk
dtytk@uniland.com





ROBERT P. STRELL
Licensed R.E. Broker /
Consultant
Hanna Commercial
Real Estate

A 35-year veteran of the commercial real estate consulting business, Mr. Strell specializes in providing sound advice and direction on real estate, including expert valuation, expert witness review, litigation support, financial planning, lease and sale negotiation, special purpose use, and audits.

Mr. Strell was named the 2015 Commercial Realtor of the Year by the NYS Commercial Association of Realtors for his commitment and efforts in the field. He is a former President of the WNY Chapter of NYSCAR and is currently the President of the New York State Association.

Mr. Strell specializes in property tax reviews and has appeared as an expert witness testimony in more than 125 litigation cases throughout the State, including for the IRS Appeals Court, the NYS Court of Claims and the United States Bankruptcy Court. His clients have included major financial lending institutions and many Fortune 500 companies. He has also represented

numerous taxpayers in assessment negotiations with various municipalities.



JIM KNIGHT
Licensed R.E. Broker
MJ Peterson Commercial
Real Estate

After graduating from Canisius College and a short stint in the commercial banking world, Mr. Knight began his multi-faceted real estate career with JM Jayson Companies and Real Mark Partnerships as an acquisitions officer and property manager of close to \$300 million worth of syndicated investment-grade real estate. During this time he acquired his NYS Broker's license and embarked on the career he continues to enjoy today through MJ Peterson Real Estate.

For over 25 years, Mr. Knight has been a NYS Certified Real Estate Appraiser working for a variety of clients and has used his valuation expertise to work on several municipal mass revaluation projects throughout the State.

In 2018, Mr. Knight formed Accuval Real Property Services providing assessment reduction services throughout WNY.

MARCH 21, 2024

**Hyatt Place - Buffalo/Amherst
5020 Main Street
Amherst, NY 14226
8:30 - 10:00 a.m.**

**Members Attend Free
Non-Member Fee - \$25.00**

**IN-PERSON BREAKFAST
8:30 - 10:00 a.m.**

RSVP NOW

[CLICK HERE TO RSVP](#)

**Can't Attend in Person?
Join Us Via Zoom
9:00 - 10:00 a.m.**

[RSVP HERE FOR ZOOM](#)



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 Millington Lockwood Structures Group
 Mission Commercial Realty
 MJ Peterson Real Estate
 MP Development LLC
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 Nichol City Realty
 North Forest Office Space
 Northwest Bank
 Nussbaumer & Clarke, Inc
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 Phillips Lytle LLP
 Picone Construction Company
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 Priam Property Management
 Prentice Office Environments
 Promark Associated Agencies, Inc.
 Pyramid Brokerage Company / C&W
 RE/MAX North
 Recckio Real Estate & Development
 Redwood Tax Specialists
 Robert Strell Real Estate Advisory Services
 Rupp, Baase, Pfalzgraph, Cunningham
 S&T Bank
 Saperston Real Estate Corporation
 Schneider Real Estate Services
 Shell Associates
 Sinatra & Company Real Estate
 Sonwil Distribution Center, Inc.
 SVN Commercial Realty
 Steuben Trust
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 Stohl Environmental, LLC
 Storch Cooperative Development
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