

Three Days - Two CCIM Classes 21 Hours of NYS CE Credit October 28-29 and 30, 2019 Hyatt Regency, Rochester, NY

October 28-29, 2019

Foundations for Success in Commercial Real Estate

Foundations provides an understanding of the skills, resources, and business practices that pave the way for success in commercial real estate.

LIST PRICE: \$395

INSTRUCTOR: Steven Cannariato, CCIM, LOCATION: Hyatt Regency Rochester 125 E Main St Rochester, NY 14604

NYS RE CE Credit: 14 hrs

October 30, 2019

Commercial Real Estate Negotiations

Learn and apply the CCIM Interest-based Negotiations Model to your most challenging transactions.

LIST PRICE: \$295

INSTRUCTOR: Steven Cannariato, CCIM LOCATION: Hyatt Regency Rochester 125 E Main St Rochester, NY 14604

NYS RE CE Credit: 7 hrs







Take advantage of designation curriculum courses and others taking place in your local market. Local CCIM Chapters present two courses in 2019 to help you on your path to earning your CCIM designation.

LEARN MORE AND REGISTER ONLINE

www.ccim.com/upcoming-courses region11-2019 HYATT REGENCY ROOM DISCOUNT \$139/NIGHT CLICK HERE TO BOOK