



Upstate New York
CCIM Chapter

REGISTER NOW
SEATING IS LIMITED

Three Days - Two CCIM Classes
21 Hours of NYS CE Credit
October 28-29 and 30, 2019
Hyatt Regency, Rochester, NY

October 28-29, 2019

**Foundations for Success in
Commercial Real Estate**

Foundations provides an understanding of the skills, resources, and business practices that pave the way for success in commercial real estate.

LIST PRICE: \$395

INSTRUCTOR: Steven Cannariato, CCIM,

LOCATION: Hyatt Regency Rochester

125 E Main St Rochester, NY 14604

NYS RE CE Credit: 14 hrs

October 30, 2019

**Commercial Real Estate
Negotiations**

Learn and apply the CCIM Interest-based Negotiations Model to your most challenging transactions.

LIST PRICE: \$295

INSTRUCTOR: Steven Cannariato, CCIM

LOCATION: Hyatt Regency Rochester

125 E Main St Rochester, NY 14604

NYS RE CE Credit: 7 hrs



Take advantage of designation curriculum courses and others taking place in your local market. Local CCIM Chapters present two courses in 2019 to help you on your path to earning your CCIM designation.

LEARN MORE AND REGISTER ONLINE

www.ccim.com/upcoming-courses-region11-2019

**HYATT REGENCY ROOM
DISCOUNT \$139/NIGHT**
[CLICK HERE TO BOOK](#)