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ROCHESTER AREA CHAPTER
NYSCAR QUARTERLY
NEWSLETTER



RAC NYSCAR ANNOUNCED 2015 COMMERCIAL REAL ESTATE AWARD RECIPIENTS AT THE PRESIDENT'S DINNER

Over one hundred attended our President's Dinner on November 19 and enjoyed a delightful evening at the Inn on Broadway. We wish to thank all of our sponsors who made this evening possible: **Buckingham Properties, CoStar Group, Flaum Management Company, Inc., Harris Beach PLLC, LeFrois Builders & Developers, Mission Commercial Realty, LLC, Norry Management Corporation, Woods Oviatt Gilman, LLP, and Rose Hill Group.**

We are pleased to announce our award recipients for 2015:

Richard LeFrois, President and CEO of LeFrois Builders & Developers was honored with the Allan D. Moore Lifetime Achievement Award for his exemplary achievements, personal commitment, dedication and performance in the Commercial Real Estate Industry within the Rochester community.

Scott Burdett and **Michael Palumbo**, both from **Flaum Management Company, Inc.**, were co-recipients of the Deal of the Year - Sale award.

Michael Frame from **CBRE-Rochester** received the award for the Deal of the Year - Lease.

Mercedes R. Brien from **Mission Commercial Realty, LLC**, was awarded the Commercial Realtor of the Year for having demonstrated excellence in the Commercial Real Estate Profession.

Christopher Passero, Passero Realty Services, LLC, was awarded the Meritorious Service Award for his commitment to the organization for fostering new, exciting and varied member events.



RAC NYSCAR SCHOLARSHIP AWARD WINNERS FOR 2015

From the Desk of Bernie Fallon, Awards and Scholarships Chair:

As we move towards the holidays and another successful year with our organization, I wanted to again congratulate the recipients of our Scholarship Awards in 2015. This was co-sponsored with the Glazer Memorial Foundation and our Chapter in memory of Larry and Jane Glazer. The following individuals have completed their respective educational pursuits or will complete them before year's end:

Christopher Passero - CCIM 102

Carly Rohlin - CCIM 102

Patrick Wahl - CCIM 102

Dawn Aprile - Master's Degree in Real Estate Development - SUNY at Buffalo

This was a successful first for our organization and will be an ongoing member benefit in the future. Enjoy your holidays!



NEW NYSCAR WEBSITE ALONG WITH THE NEW ROCHESTER AREA CHAPTER PAGE IS UP AND RUNNING!

As of two weeks ago, the new NYSCAR State website is live! Each Chapter has it's own page on this new website. Anyone accessing the former RAC NYSCAR website will be automatically redirected to our Rochester Area Chapter page on the new www.nyscar.org website. The new site allows for much more functionality when sending email blasts, looking up State members, seeing what's happening in other State Chapters, etc. Be sure to use your NYSCAR website ID and password to login, not the ID and password that was formerly assigned to you for the RAC NYSCAR website. If you experience any issues with the new website, please contact Ali Mann at the State at (518) 463-0300 x507 or amann@nysar.com.



RAC NYSCAR & GRAR'S REFERRAL NETWORKING COCKTAIL EVENT ON DECEMBER 3 WAS A RESOUNDING SUCCESS!

The first ever RAC NYSCAR and GRAR Referral Networking Cocktail Event on December 3, 2016 was well attended! About seventy RAC NYSCAR and GRAR members attended the event at the GRAR Headquarters located at 3445 Winton Place. This event was organized to give RAC NYSCAR members the opportunity to meet residential realtors and for them to meet commercial realtors in the hopes of creating a referral network between our two organizations. Feedback from both organizations was extremely positive. RAC NYSCAR also had eight of their Affiliates participate in a "vendor row," which allowed them to showcase their businesses. Those RAC NYSCAR Affiliates who participated were: **New York Bankers Title Agency West, LaBella Associates, D.P.C., DCR Introductory Services/Aflac, Waddell & Reed, Russell Insurance Group, Coldwell Banker Finger Lakes, Functional Interiors, Buckingham Properties/Tower280 and Norry Development Corporation.**



YOUR NEW 2016 RAC NYSCAR BOARD OF DIRECTORS

Our Broker Vote was taken at the President's Dinner, and our new Board of directors was voted in. We wish to thank the following outgoing Board Members for their time and contributions to the organization: **Scott Burdett, Anita Bruckner, Bernie Fallon and Adam Smith.**

Help us welcome our 2016 RAC NYSCAR Board of Directors:

Mercedes Brien, President

Joe Rowley, Vice President

John Rynne, Treasurer

Ginny Squire, Secretary

TJ Cashette, Director

Chris Passero, Director

Dara Rennert, Director
Joseph L. Rowley, Director
Ted Welter, Director



SAVE THE DATES FOR 2016!

RAC NYSCAR's January 21, 2016, Kick-Off Luncheon

Please join us for our RAC NYSCAR 2016 Kick-Off Luncheon on January 21, 2016 at Midvale Country Club. **Our special guest speaker will be Heidi Zimmer-Meyer, President of the Rochester Downtown Development Corporation (RDDC).** An Evite invitation will go out to all members on January 7, 2016. If you do not receive your Evite, contact admin@rochesternyscar.com to RSVP.

RAC NYSCAR February 11, 2016, Monthly Member Luncheon Meeting

RAC NYSCAR's Monthly Member Luncheon Meeting is on February 11, 2016 and being hosted by Anthony J. Costello & Son Development/USAirports at Clinton Crossings. Guests are welcomed and encouraged!

RDDC Annual Downtown Rising Event on February 25, 2016

This is our first ever co-sponsored event with RDDC, NAIOP, BOMA, IREM and RAC NYSCAR and will take place at the Hyatt Regency Rochester. Tickets will be \$40 per person. This event will include lunch, three afternoon breakout sessions and a networking Happy Hour. More details are forthcoming!



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Please feel free to forward our newsletter to any professional in the Commercial Real Estate community. New members are welcomed and encouraged.

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